

### **Centurion Apartment REIT**

Canada's Largest Private Apartment REIT\*

As at September 30, 2025

# Disclaimer Statement

IMPORTANT INFORMATION: The results shown have been prepared by the asset manager. This communication is for information purposes only and is not, and under no circumstances is to be construed as, an invitation to make an investment in Centurion. Investing in Centurion Units involves risks. There is currently no secondary market through which Centurion Units may be sold and there can be no assurance that any such market will develop. A return on an investment in Centurion Units is not comparable to the return on an investment in a fixed-income security. The recovery of an initial investment is at risk, and the anticipated return on such an investment is based on many performance assumptions. Although Centurion intends to make regular distributions of its available cash to Unitholders, such distributions may be reduced or suspended. The actual amount distributed will depend on numerous factors, including Centurion's financial performance, debt covenants and obligations, interest rates, working capital requirements and future capital requirements. In addition, the market value of Centurion Units may decline if Centurion is unable to meet its cash distribution targets in the future, and that decline may be material. It is important for an investor to consider the particular risk factors that may affect the industry in which it is investing and therefore the stability of the distributions that it receives. There can be no assurance that income tax laws and the treatment of mutual fund trusts will not be changed in a manner which adversely affects Centurion.

PAST PERFORMANCE MAY NOT BE REPEATED. Investing in Centurion Units can involve significant risks and the value of an investment may go down as well as up. There is no guarantee of performance. An investment in Centurion is not intended as a complete investment program and should only be made after consultation with independent investment and tax advisors. Only investors who do not require immediate liquidity of their investment should consider a potential purchase of Units. The risks involved in this type of investment may be greater than those normally associated with other types of investments. Please refer to the Centurion Offering Memorandums for a further discussion of the risks of investing in Centurion.

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### **Presentation Outline**

Introduction to Centurion & Centurion Apartment REIT The Investment Opportunity in Canadian Multi-Residential Real Estate Operational & Financial Highlights 3 Recent Acquisitions & Future Property Pipeline



# INTRODUCTION TO CENTURION & CENTURION APARTMENT REIT





### **Highly Experienced Senior Investment Leadership**



## Greg Romundt Executive Chair and Founder

- Over 30 years experience in the financial services and investment industries
- Engaged in investment in residential real estate since 1997, and investments and financial markets since 1991
- Former Financial Derivatives Trader at Citibank in Toronto, New York, and Singapore
- · Former Senior Vice President and Partner (Emerging Markets Derivatives) AIG International Group



## John McKinlay President and CEO of Centurion Asset Management Inc.

- Over 30 years experience in commercial real estate and investment management
- Former CEO of LaSalle Investment Management Canada, overseeing \$4.2 billion in assets
- Held senior leadership roles at Bentall Kennedy and GE Capital Real Estate
- Specialized in private equity, global capital raising, and strategic asset optimization



Paul Chin
Chief Investment Officer

- Over 35 years of experience in the financial services industry
- Former Executive VP & Chief Investment Officer of Otera Capital, the real estate lending arm of Caisse de Depot
- · Head of Real Estate of HBOS Canada
- Senior Vice President and Partner at Collier International Mortgage Corporation



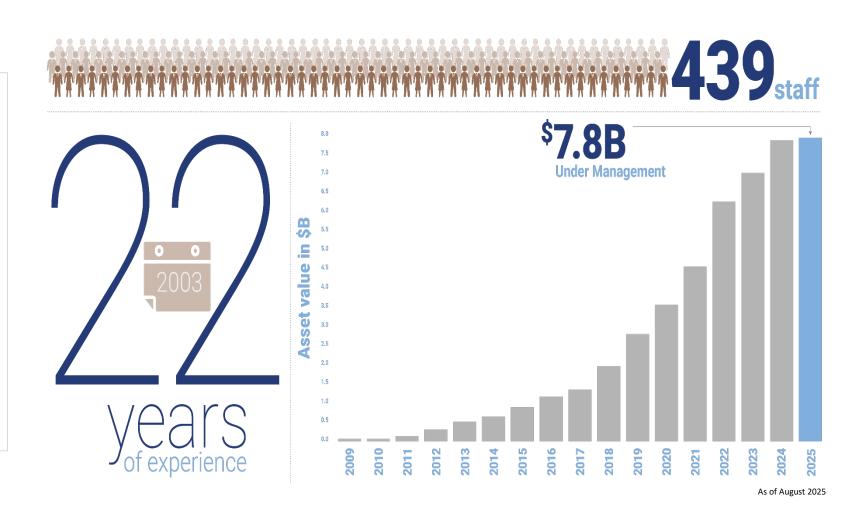
Ryan Buzzell Executive Vice President, Mortgage Investments & Joint Ventures

- Over 20 years of experience in real estate finance, specializing in underwriting, lending, and mortgage brokerage
- Former Executive Director at KingSett Capital, Director of Origination at IC Funding, and Director at RBC Real Estate Markets
- Expert in sourcing commercial mortgage loan investments and joint ventures across Canada



### **Centurion Has a Long History of Growth**

- Centurion Asset Management Inc. was founded in 2003 and is headquartered in Toronto, Canada
- The firm manages the Centurion Apartment REIT which is Canada's largest private apartment REIT, at \$ 7.8B Assets Under Administration (AUM)
- The REIT's property portfolio comprises over 23,400 rental units





### **The Centurion Investment Proposition**

- Established Core Plus RE owner and operator of Canadian apartment buildings and student residences
- Strategy offers low volatility, consistent long-term performance, and low correlation to major public and private markets
- Canada's persistent shortage of apartments and student residences underpins the resilience of the strategy
- Focus on largely B-class apartment buildings located in suburban, ex-urban, and secondary cities across Canada
- Scale and in-house property management expertise enhance the performance of the firm's existing assets and give it a competitive advantage in the acquisition of future properties
- A development finance arm within the Centurion Apartment REIT serves as an additional source of revenue and proprietary pipeline for future potential acquisitions



### **Centurion Apartment REIT Summary & Key Fund Benefits**

- Investments in multi-family apartments, student residences, mortgage investments, and equity development primarily in Canada
- Majority of properties operated by the REIT
- "First-right-of-purchase offer" option for a large percentage of mortgage investment and equity development projects
- Majority Independent Board of Trustees



Opportunity to invest in income producing multi-family apartments, student residences and mortgage investments



Real estate ownership without responsibility of management



Long-term growth potential



RRSP, RRIF, & TFSA eligible



Tax-efficient



Stable, rational pricing with lower volatility and low correlation to major equity markets



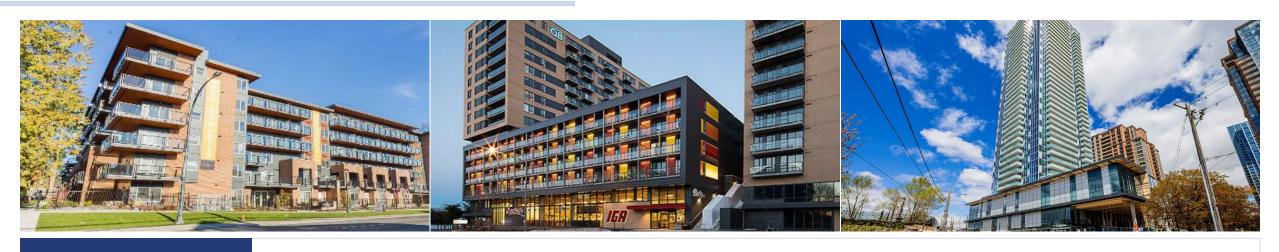
Monthly cash distribution with an optional Distribution Reinvestment Plan (DRIP) offered at a 2% NAV discount



7% - 12% Targeted Annual Total Returns



### **Investment Management Strategy**



### **Target Markets**

- Growing Canadian population centres, principally the "ex'urb" and mid-size cities of Canada
- Strategic neighbourhoods in primary or secondary markets where properties can be acquired at an attractive discount

#### **Target Assets**

- B Class multi-family rental apartment buildings and student residences
- New builds as well as unstabilized properties
- Developments financed by Centurion Apartment REIT
- Buildings that can be acquired at attractive cap rates

# Asset Management

- Maintain overall high occupancy rates through well developed leasing strategies
- Maintain strong NOI margin through economies of scale, maintenance, and repair programs focused on continuous improvements in property energy efficiency
- Properties are managed with a long-term hold strategy to maximize value and stability over time



### **Property Review and Investment Process**



- Deals are brought to Centurion through multiple channels real estate brokers, developers, private off-market contacts, Centurion Apartment REIT financing pipeline
- · Deep industry relationships provide Centurion with strong deal flow
- First screening: Is the opportunity worthy of consideration based on an investment thesis? If Yes, then:



- · Review and analysis of property documentation: rent rolls, tax bills, utility bills, etc.
- Broad market and neighbourhood analysis: rental demographics, retail amenities in the area, etc.
- Site visit and inspection of a few units: check on building workmanship and maintenance
- Preparation of deal package to include pro-forma returns based on operating and capital assumptions



- Deal merits are evaluated by management, taking into consideration such factors as:
- Is the property worth repositioning? What metrics would be considered for a forward sale?
- What are projected vacancy rates and the benefits of the economies of scale?
- What should the terms and the financing of the deal be? If the deal is provisionally approved, then:



- An offer letter is submitted with price, terms and conditions to put the property under contract
- Review of additional documentation: apartment leases, city permits, building warranties, floor plans, etc.
- Full property inspection will include a walk-through of a representative sample of the building units
- Third party consultants will conduct building and environmental assessments as well as independent valuation appraisals

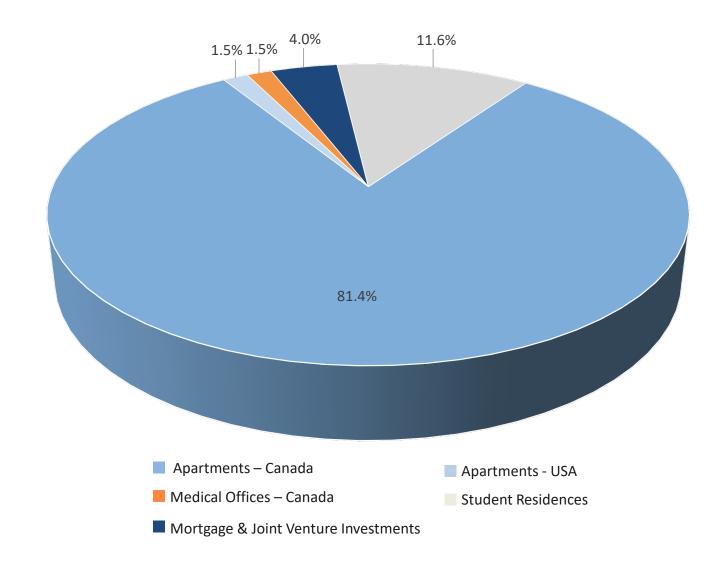


- A final proposal package is prepared and presented to the Board for review and approval
- Upon final approval, legal docs are prepared, and contracts signed
- Closings are typically between 30 to 60 days



### Centurion Focuses On Canadian Rental Apartment & Student Residences

- Canadian apartment buildings comprise a large majority of holdings in the portfolio
- The student holdings make up the second-largest private student residence portfolio in Canada
- Centurion is not looking to grow its small US apartment or medical office holdings
- The Mortgages & Joint Venture Investments book finances midsize developers in the construction of apartment and student residence projects



As at August 31, 2025

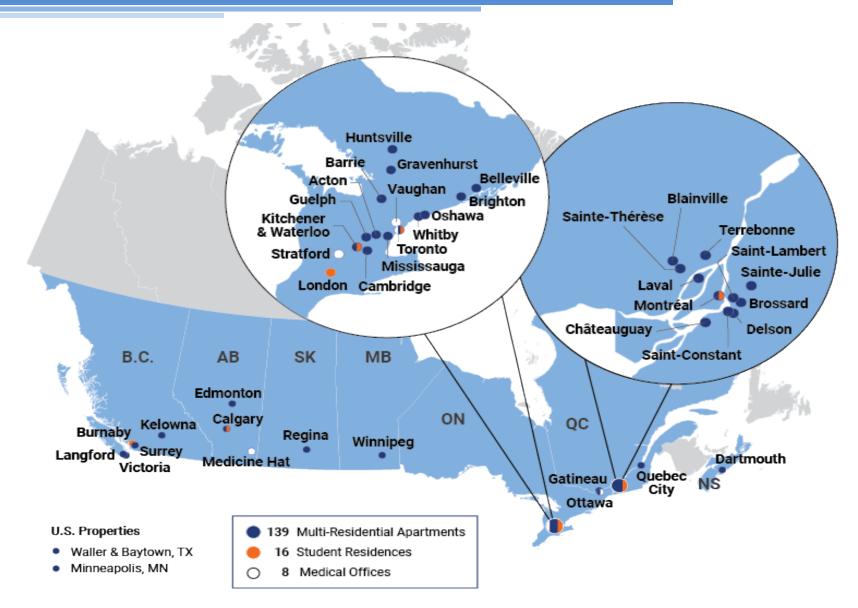


### The Property Portfolio Is Geographically Diversified Across Canada

163
PROPERTIES

**23,410**RENTAL UNITS

45 CITIES

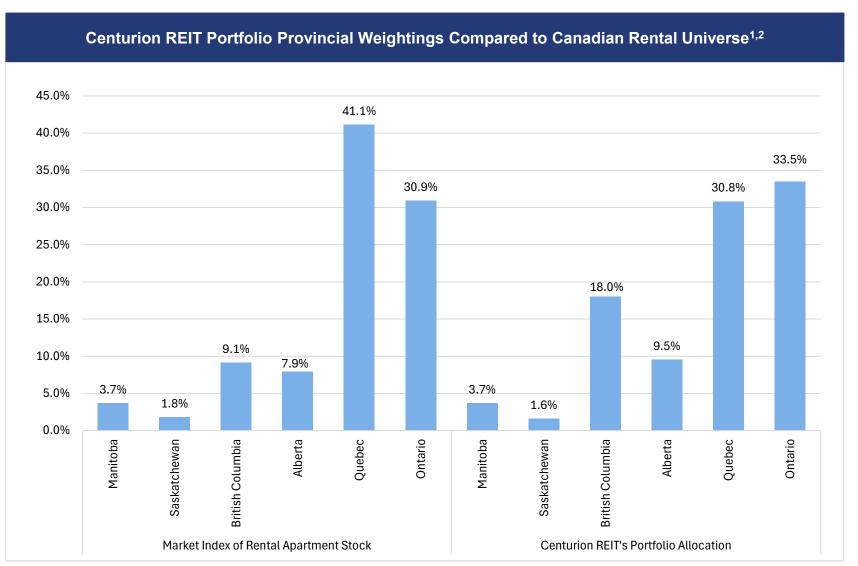


**12** As at September, 30 2025



### REIT's Geographic Diversification Reflects Canada's Rental Apartment Market

- Centurion Apartment REIT's portfolio is well diversified to capture rental demand across Canada
- The portfolio is not overconcentrated in specific regions compared to the broad Canadian rental market
- Natural focus on Ontario and Quebec, which hold ~72% of Canada's rental apartment stock<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> CMHC (October 2024) Housing Market Information Portal (Universe by Bedroom Type by Provinces)

<sup>&</sup>lt;sup>2</sup> Centurion's portfolio is as at August 31, 2025



### The Mortgage and JV Portfolio Finances Potential Future Acquisitions

- Provides 1st & 2nd mortgage financing to mid-size Canadian developers of multi-family apartments and student residences
- Serves as a proprietary pipeline of potential property acquisitions, in addition to open market and private sales
- The Centurion Apartment REIT has a "first-right-of-purchase offer" on completed projects for roughly half of the portfolio
- Some investments have equity participation in financed developments
- The portfolio is originated and managed by Centurion's in-house real estate lending team
- Joint Venture arrangements have led to the addition of 20 buildings, with over 4,000 units, and approximately \$1.5 billion in value for the REIT since inception
- Typical Investment Parameters:

Interest Rate: 8.5% - 13%

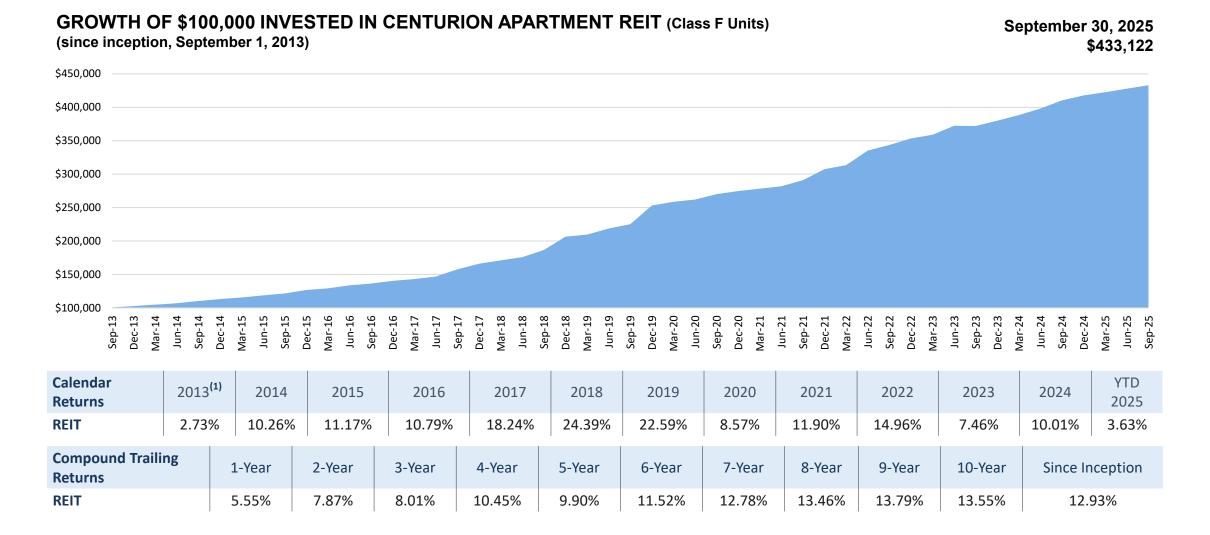
Loan to Value: 50% - 85%

Term to Maturity: 1 - 4 years

Loan Size: \$5 million - \$25 million



### **Centurion Apartment REIT - Class F**



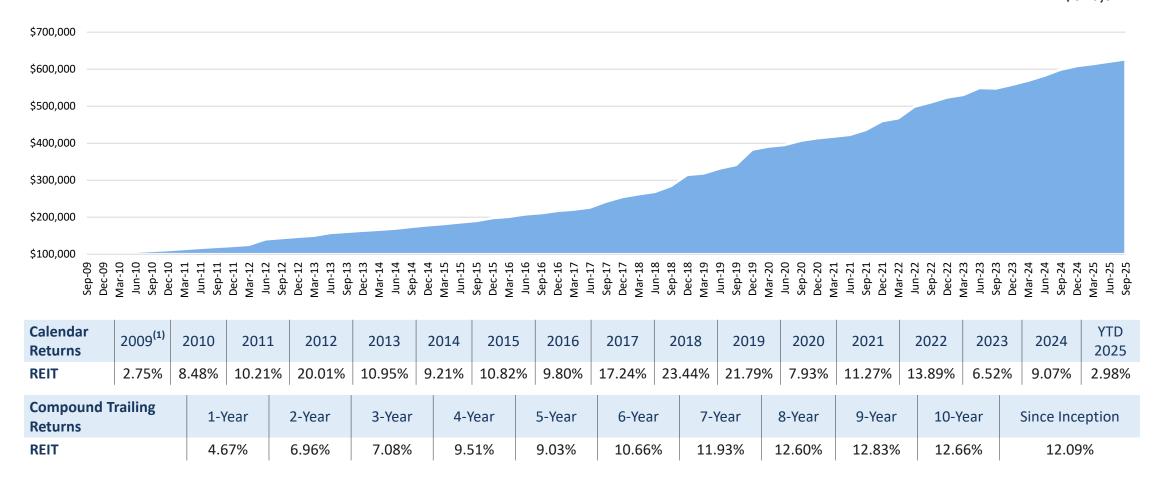
<sup>&</sup>lt;sup>1</sup> For partial year September 1, 2013, to December 31, 2013 Returns are calculated with dividends reinvested into the Centurion Apartment REIT. REIT returns are not guaranteed, their values can change frequently, and past performance is no guarantee of future results.



### **Centurion Apartment REIT - Class A**

## GROWTH OF \$100,000 INVESTED IN CENTURION APARTMENT REIT (Class A Units) (since inception, August 31, 2009)

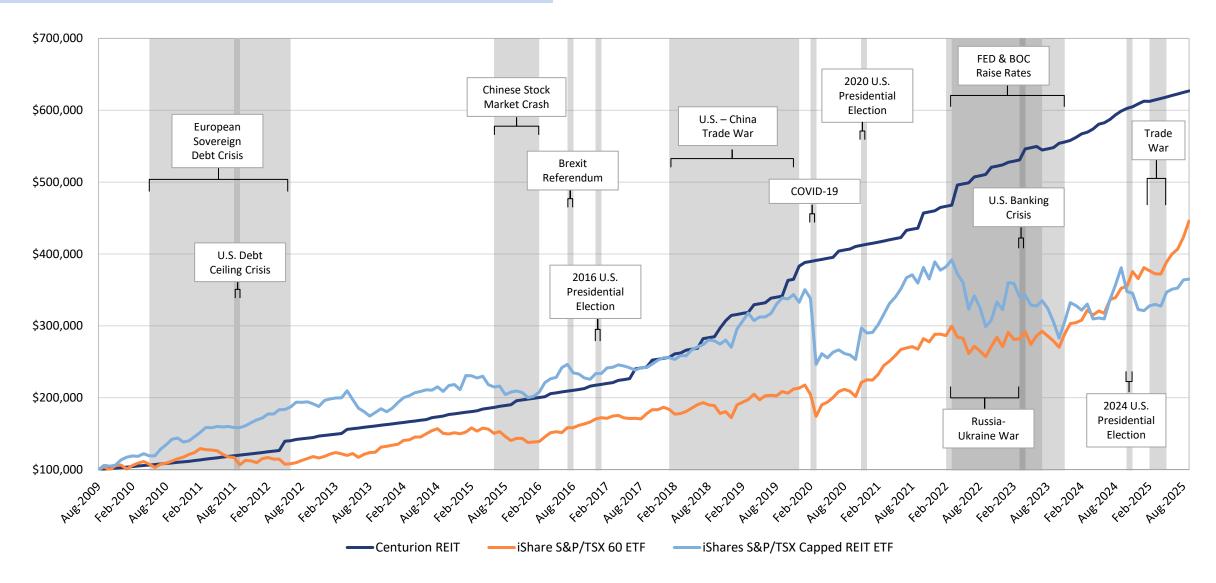
September 30, 2025 \$626,927



<sup>&</sup>lt;sup>1</sup> For partial year August 31, 2009, to December 31, 2009 Returns are calculated with dividends reinvested into the Centurion Apartment REIT. REIT returns are not guaranteed, their values can change frequently, and past performance is no guarantee of future results.

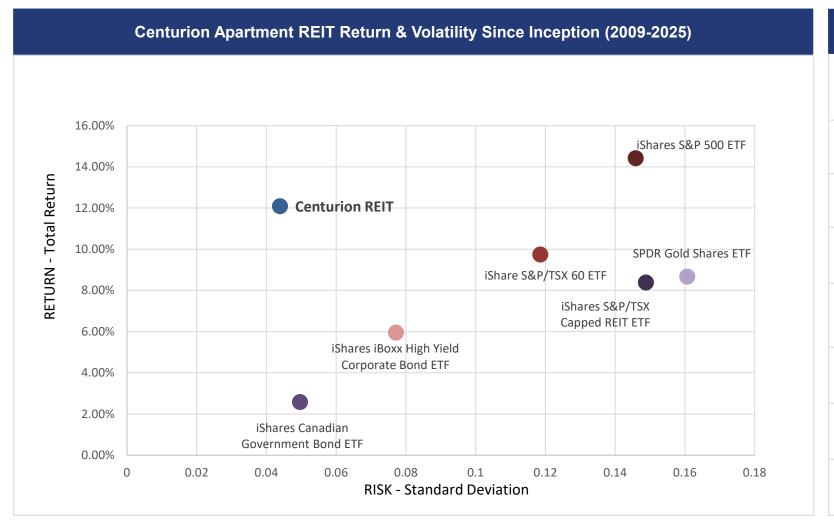


### Centurion Apartment REIT's Resilience During Major Market Downturns





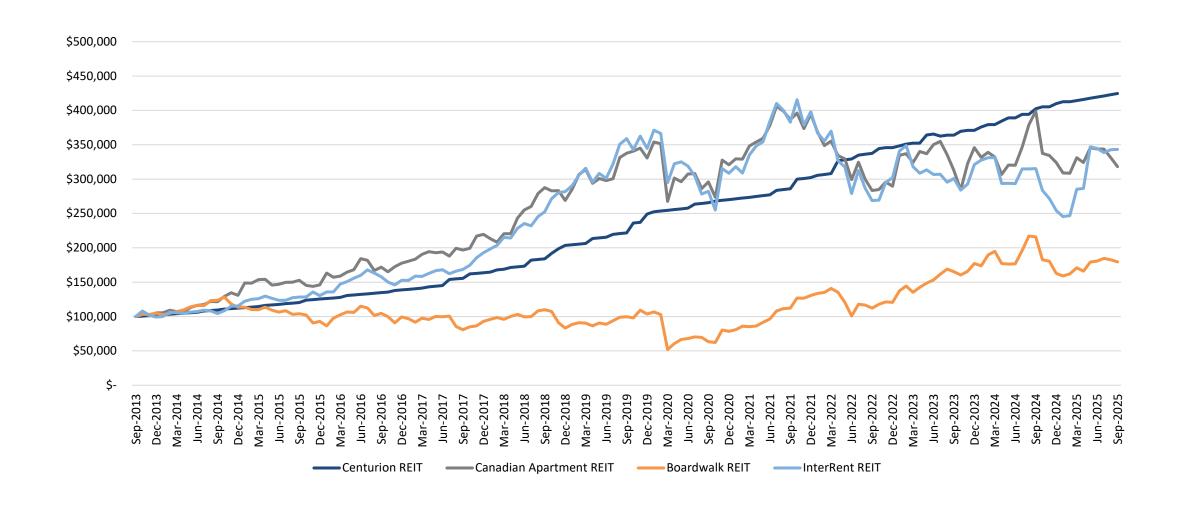
### Centurion Risk Return Performance & Correlation vs. Investment Indices



| Centurion Apartment REIT Correlations          |           |  |  |  |  |
|--|-----------|--|--|--|--|
|  | Centurion |  |  |  |  |
| Centurion                                      | 1.00      |  |  |  |  |
| iShares S&P/TSX Capped<br>REIT ETF             | 0.13      |  |  |  |  |
| iShares S&P 500 ETF                            | 0.09      |  |  |  |  |
| iShares iBoxx High Yield<br>Corporate Bond ETF | 0.05      |  |  |  |  |
| iShare S&P/TSX 60 ETF                          | 0.04      |  |  |  |  |
| SPDR Gold Shares ETF                           | -0.02     |  |  |  |  |
| iShares Canadian<br>Government Bond ETF        | -0.12     |  |  |  |  |



### Centurion Apartment REIT (F Class) vs. Large Public Apartment REITs



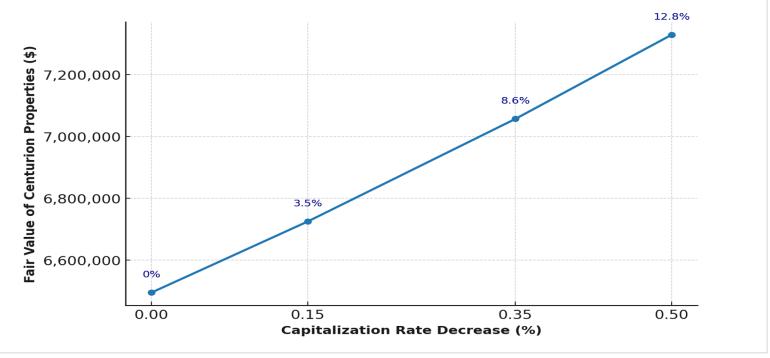


### Visibility Into The Future: Unlocking Value Through Cap Rate Compression

- Centurion has absorbed~ \$700
   million of foregone value due to
   cap rate expansion since 2022
- As interest rates are lowered and real estate transactions increase, this will cause cap rates to compress and raise the fair value of Centurion's property portfolio and NAV
- A cap rate compression of 50 bps would increase property valuations by 12.8%, ~ 830 Million, and add 25% to the current NAV, (factoring in current leverage), a 35 bps and 15 bps compression would increase valuations by 8.7% and 3.5%, respectively<sup>1</sup>
- Rate cut expectations in Canada have been increasing due to weakening economic conditions, 50 bps of cuts are expected for 2025<sup>2</sup>

#### Capitalization Rate Sensitivity Analysis<sup>1</sup>

| Capitalization Rate | Weighted Average    | Fair Value of Centurion | Potential Fair Value | Value % Change |
|---------------------|---------------------|-------------------------|----------------------|----------------|
| Decrease Scenario   | Capitalization Rate | Property Portfolio      | Increase             |                |
| -0.50 %             | 3.90%               | \$ 7,328,007            | \$832,728            | +12.8%         |
| -0.35 %             | 4.05%               | \$ 7,056,599            | \$561,320            | +8.6%          |
| -0.15%              | 4.25%               | \$ 6,724,524            | \$229,245            | +3.5%          |
| -                   | 4.40%*              | \$ 6.495.279*           | -                    | _              |



<sup>\*</sup>Centurion Capitalization and Fair value of Portfolio rate as of June 30, 202

#### Sources.

<sup>1</sup> Centurion Asset Management ( June 30, 2025) Q2 Financials

<sup>2</sup> Reuters (July 25, 2025) Bank of Canada to hold rates steady on July 30, but cut two more times in 2025



THE INVESTMENT OPPORTUNITY
IN CANADIAN
MULTI-RESIDENTIAL REAL ESTATE





### Canada's Housing Supply Demand Imbalance Supports Multi-Family Rentals

#### **Consistent Rental Demand Because Of:**

- Strong Legal Immigration
- Persistent Home Ownership Unaffordability

### **Inadequate Affordable Housing Supply Driven By:**

- Slow Government Approvals
- Long Construction Completion Times
- Lack of Building Trades
- High Construction Costs

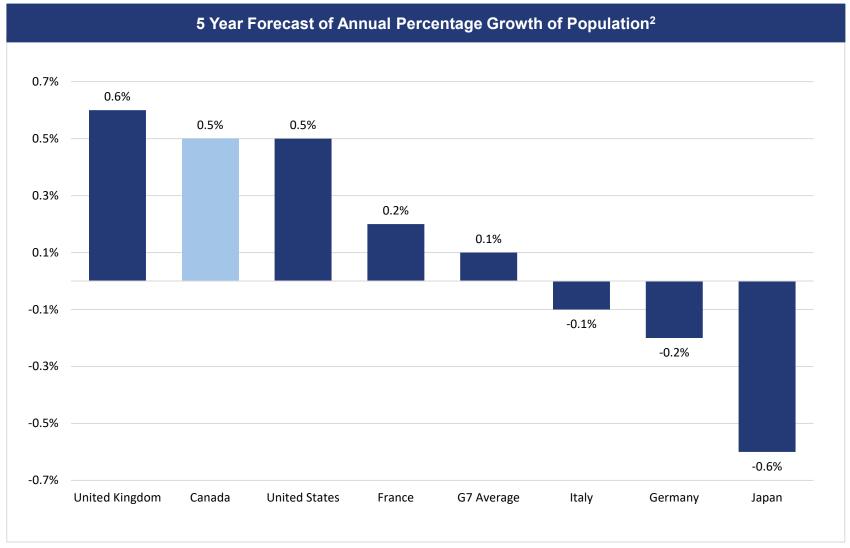
### **Resulting Imbalance Has:**

- Canada with the lowest housing supply per capita of the G7
- Housing and rental shortfalls forecast to persist beyond 2035



### Robust Canadian Immigration Supports Strong Housing & Rental Demand

- Canada's population grew by
   1.8% in 2024, surpassing 41.5M¹
- Canada is forecast to have one of the highest population growth rates within the G7 countries<sup>2</sup>
- Immigration accounts for 99% of Canada's population growth
- Canada is the 2nd most desired destination for potential migrants in the world<sup>3</sup>
- An international poll finds that 9% of potential migrants desire to move to Canada. This equates to ~85 million people<sup>3</sup>
- It takes newcomers to Canada approximately 10 years to have the same rate of home ownership as native born Canadians<sup>4</sup>



<sup>&</sup>lt;sup>1</sup> Statistics Canada (March 19, 2025) Canada's population estimates, fourth quarter 2024

<sup>&</sup>lt;sup>2</sup> CBRE Research (January, 2025) 2025 Canada Real Estate Market Outlook

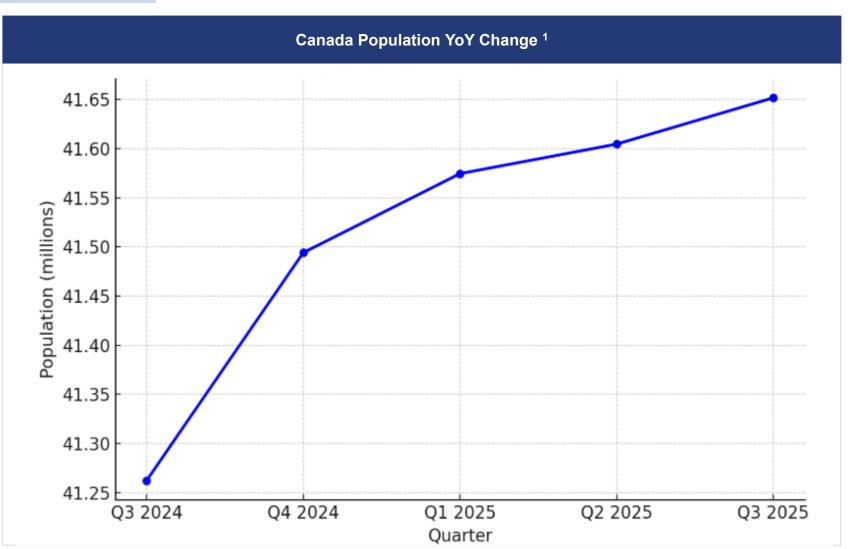
<sup>&</sup>lt;sup>3</sup> Gallup Inc (October 31, 2024) Desire to Migrate Remains at Record High

<sup>&</sup>lt;sup>4</sup> Economic Times of India (June,4, 2025) How immigrants to Canada are achieving homeownership faster



### Canada Struggles to Reduce Its Population

- The Fed Gov't 2-year plan is to have the population decrease by 0.2% for 2025 and 2026<sup>2</sup>
- The plan is unlikely to be successful as Canada has already admitted over 276K permanent residents in 2025 and finalized over 1.4 Million temporary applications, portending to another year of population growth<sup>3</sup>
- Canada's population grew 0.94%
   YoY as of Q3 2025<sup>1</sup>
- Further population growth will continue to put pressure on the existing housing stock



<sup>&</sup>lt;sup>1</sup> Statistics Canada (September 18, 2025) Quarterly Population Estimates

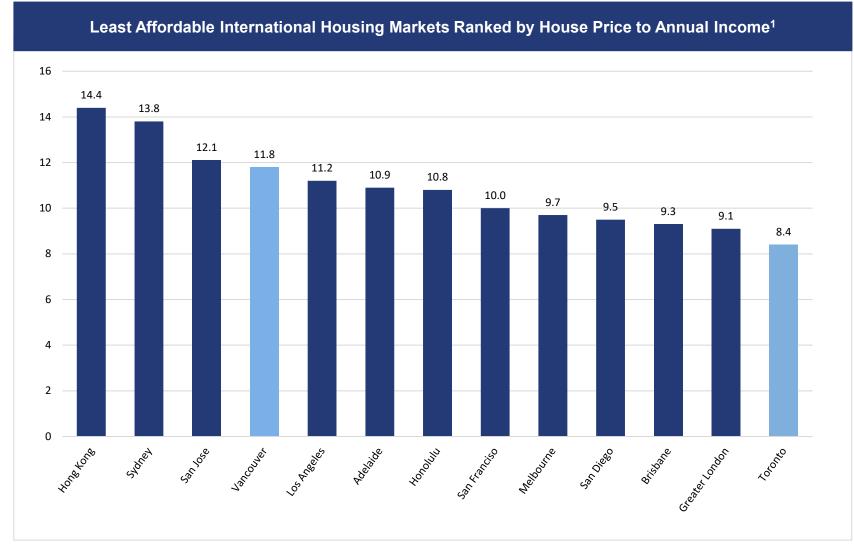
<sup>&</sup>lt;sup>2</sup> RBC (October 25, 2024) How Canada's new immigration targets will impact the economy

<sup>&</sup>lt;sup>3</sup> Government of Canada, Immigration, Refugees and Citizenship Canada (August 30, 2025) 2025 YTD Data



### **Canadian Home Unaffordability Push Many into Rentals**

- Toronto and Vancouver rank among the top 15 most expensive metropolitan housing markets in the world¹
- Only 45% of Canadian households can afford to own a currently market-priced condo, and only 26% can afford a single-detached home at current prices<sup>2</sup>
- Monthly carrying costs for a median-priced home in Canada, currently takes up ~53% of pretax median household income<sup>3</sup>
- In Toronto, this figure is ~73%, and in Vancouver, ~88%<sup>3</sup>
- Between 2011 and 2021, rentership in Canada grew by more than 21% as compared to 8% for homeownership<sup>4</sup>



<sup>&</sup>lt;sup>1</sup> Visualcapitalist.com (August 27, 2025) The World's Most Unaffordable Housing Markets

<sup>&</sup>lt;sup>2</sup> Royal Bank of Canada (April 8, 2024) Building A Way Out: Seven ways to fix Canada's housing shortage

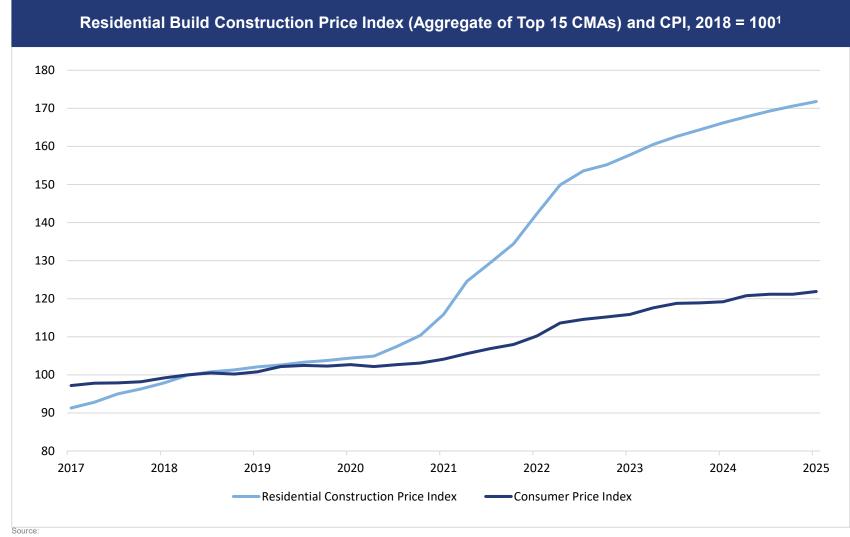
<sup>&</sup>lt;sup>3</sup> National Bank (September 17, 2025) Housing Affordability Monitor

<sup>&</sup>lt;sup>4</sup> RBC Proof Point (Dec. 7, 2022) Is Canada becoming a nation of renters?



### **High Costs Impede Housing Construction**

- Residential construction costs in Canada up ~70% since 2020<sup>1</sup>
- Materials to build a 2.4 K sq. ft. home increased \$98 K since  $2020^{2}$
- Municipal fees in Toronto to build a one-bedroom apartment grew 238% since 2014<sup>3</sup>
- Canada ranks 34th out of 35 **OECD countries** in the time to issue construction permits<sup>4</sup>
- The avg. length of housing construction is ~3.5x longer than in 1994<sup>6</sup>
- The construction workforce needs to grow 83% to build forecast needed housing supply<sup>5</sup>
- 22% of residential construction workers to retire within 8 years<sup>5</sup>



RBC (May 2, 2025) Canada's building homes fast—but for how long?

<sup>&</sup>lt;sup>2</sup> Canadian Home Builders' Association (April 15, 2025) Outlook for new home construction

Statistics Canada (25th April 2025) Building construction price indexes, by type of building and division

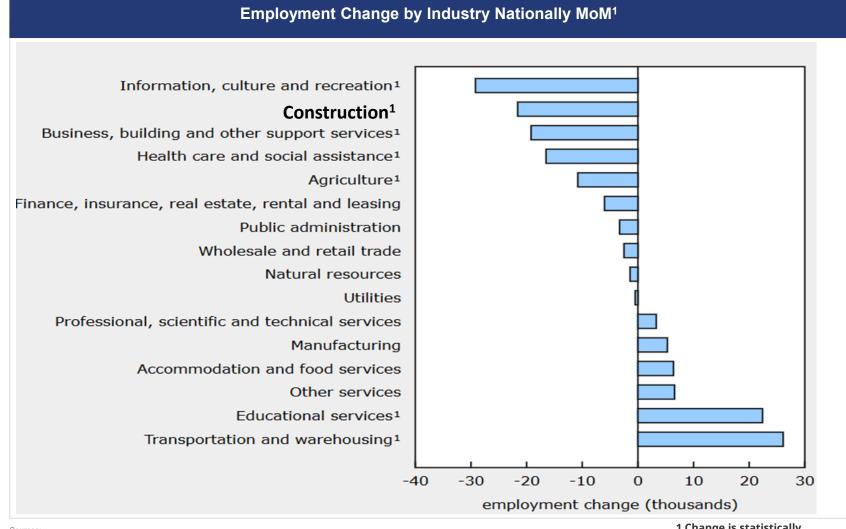
<sup>&</sup>lt;sup>4</sup> Altus Group (January 25, 2024) Canada's development hurdles remains a long-term problem

<sup>&</sup>lt;sup>5</sup> Building Excellence (January 29, 2025) Getting upcoming generations interested in residential construction <sup>6</sup> CMHC (2025) Housing Market Information Portal, Historical Average Length of Construction By Dwelling Type Annually



### Canada's Construction Industry is Weakening

- The total \$ value of building permit applications has fallen 9% MoM, the biggest indicating builders are filing less permits to build housing than before<sup>2</sup>
- The construction industry is among the worst-performing sectors for employment change; 22,000 jobs were shed in the month of July alone<sup>1</sup>
- Construction job vacancy rates in Canada's largest city have plummeted to 2% and the unemployment rate is over 9% indicating that labour conditions are softening<sup>3</sup>
- Weakness will have a long-lasting effect on the industry's ability to deliver more housing starts in the years to come



Sources:

1 Change is statistically significant

<sup>&</sup>lt;sup>1</sup> Statistics Canada (August 8, 2025) July Labour Force Survey

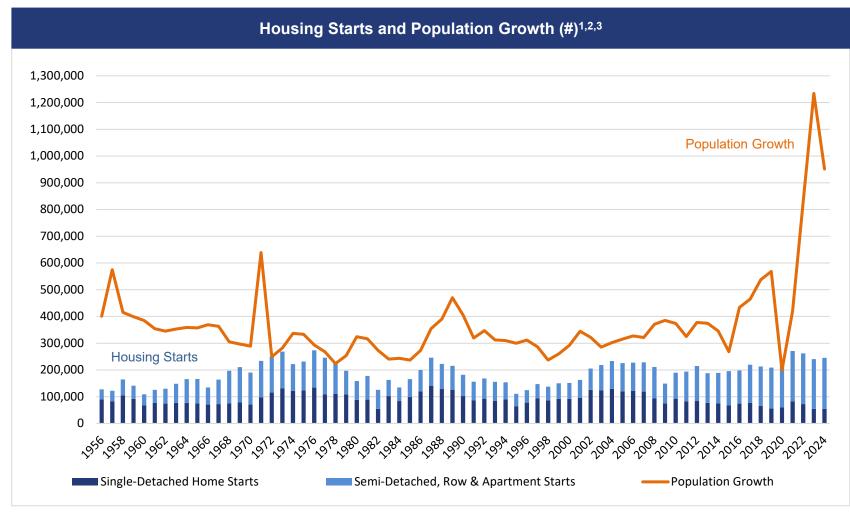
<sup>&</sup>lt;sup>2</sup> Statistics Canada (August 12, 2025) Building Permits 2025

<sup>3</sup> Altus Group ( June 2025) Weak New Home Sales Threaten Important Construction Jobs In Toronto In The Years Ahead



### Inadequate Housing Starts Suggest That The Housing Shortage Will Persist

- Canada has a 1.8 million housing unit shortfall as compared to the G7 country average of housing per capita<sup>4</sup>
- Even factoring in recent federal gov't. immigration reduction targets, Canada still needs 4.8M housing completions by 2035 to restore home affordability and meet future population growth<sup>4</sup>
- This translates into ~480K
   required housing units/year by 2035<sup>4</sup>
- Since 1955, Canada's housing starts have ranged from ~150,000 to 250,000 per year<sup>5</sup>
- Canada would need to double construction capacity to meet forecasted housing demand



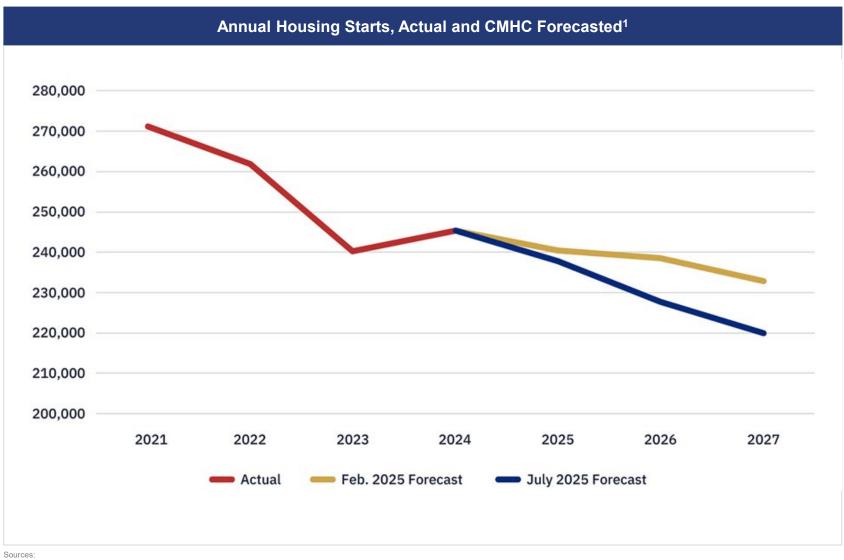
#### Sources.

- <sup>1</sup> Statistics Canada (December 17, 2024) Population estimates, quarterly
- <sup>2</sup> Government of Canada (January 16, 2024) Canada Mortgage and Housing Corporation, housing starts, under construction and completions, all areas, annual
- 3 Statistics Canada (October 16, 2024) Canada Mortgage and Housing Corporation, housing starts, under construction and completions, all areas, quarterly
- <sup>4</sup> Fraser Institute (Novembe, 2023) Canada's Growing Housing Gap
- <sup>5</sup>CMHC (June 18, 2025) Canada's housing supply shortages: Moving to a new framework
- <sup>6</sup> Canada Mortgage and Housing Corporation (June 16, 2025) Housing Starts and Completions



### Housing Starts Are Dropping, Much-Needed Future Supply In Jeopardy

- Due to high borrowing costs and lack of pre-sales, future supply is in jeopardy as new projects have collapsed, and future starts are expected to fall
- CMHC forecasts that housing starts will fall to 220,000 units by 2027,~20 percent reduction from 2021 highs, and 13,000 homes lower than their previous market outlook released in February 2025 <sup>1</sup>
- In the Greater Toronto Area (GTA), sales of new homes are down 82 percent from the 10-year average <sup>2</sup>
- Sales of new condo Units are down 90 % below the 10-year average, and single-family homes are down 62% 3



<sup>&</sup>lt;sup>1</sup> Canada Mortgage Housing Corporation (July 24, 2025) Summer Update 2025 Housing Market Outlook

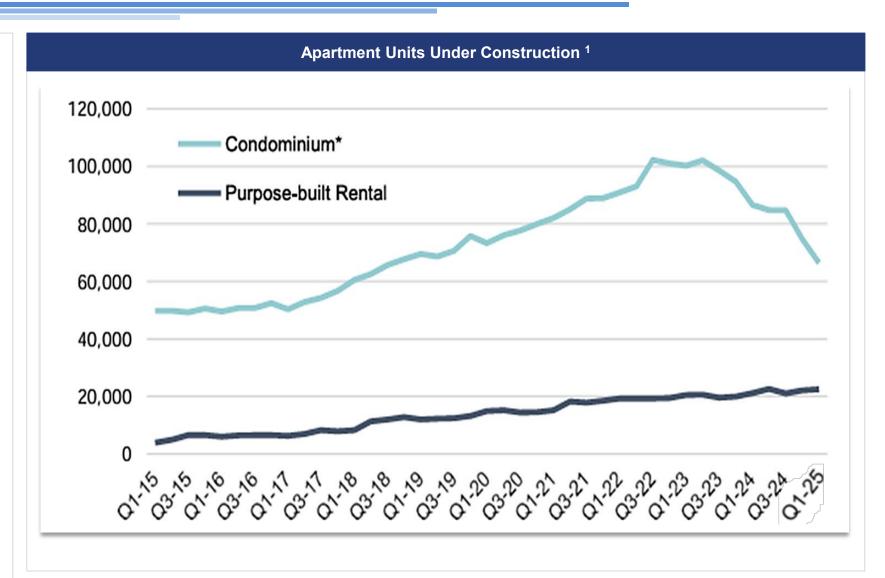
<sup>&</sup>lt;sup>2</sup> Better Dwelling (July 29, 2025) Toronto New Homes Sales Set Another Record Low

<sup>3</sup> Building Industry and Land Development Association ( July,24 2025) GTA New Home Sales Remain at Near Historic Lows in June



### The Demise of Condos: Lack of Supply Is Looming

- For the last decade, new condo units provided most of the new rental supply, especially in populous regions like the Greater Toronto Area (GTA)
- The construction of previous condo projects were financed by steady pre-construction sales, with many foreign investments
- Currently, new government regulations restrict any new foreign purchase of housing in Canada, and as interest rates remain high, sales from citizens have dried up, causing new construction to collapse
- While PBR construction has increased, it is insufficient to make up for the decline in condo construction



<sup>\*</sup> Includes units intended for owner occupancy and units for rental purposes.

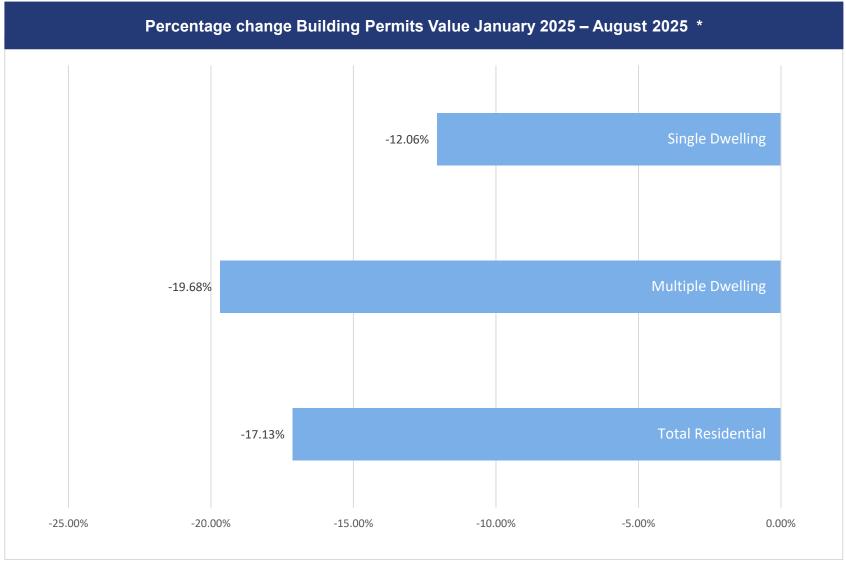
<sup>&</sup>lt;sup>1</sup> Building and Land Development Association/ Urbanation (August 20, 2025) The pathway for rental housing stock

<sup>&</sup>lt;sup>2</sup> CBRE Research (January, 2025) 2025 Canada Real Estate Market Outlook



### Value of Residential Building Permits Declines Suggest Less Further Supply

- Dollar values of residential building permits issued nationally have cratered YTD, indicating significantly fewer building initiations
- Values have declined across all residential building types, with multiple dwelling and single dwelling down 19.68% and 12.06% from January 2025 to August 2025





### High Housing Costs Fuel the Growth of Canada's "Ex'Urb" & Mid-Size Cities

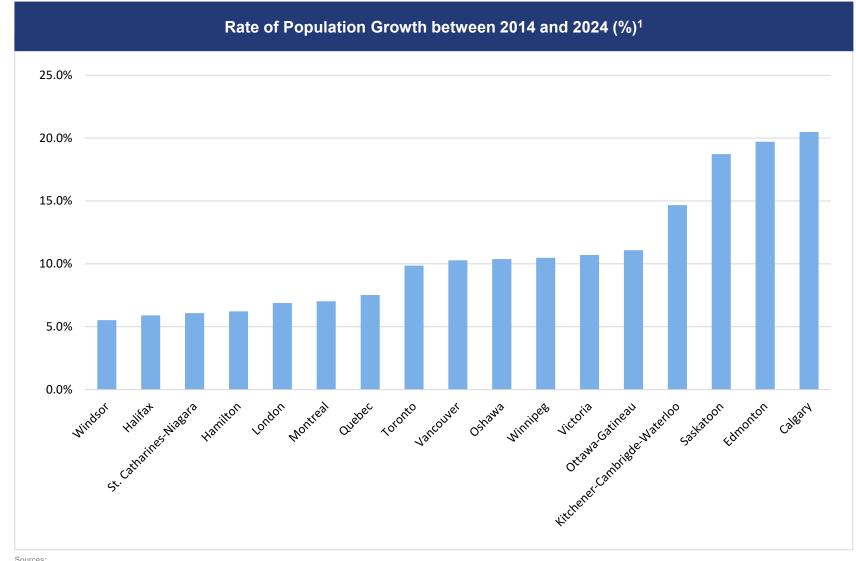
- The high cost of housing is forcing many out of Canada's 3 largest cities to "ex-urb" & midsize cities
- Avg. Monthly August 2025 rent for a 2-bedroom apartment in major cities:

Vancouver, BC: \$3,489<sup>2</sup>
Toronto, ON: \$2,946<sup>2</sup>
Montreal, QC: \$2,270<sup>2</sup>

 Avg. Monthly August 2025 rent for a 2-bedroom apartment in "exurb" cities:

> Gatineau, QC \$ 2,168<sup>2</sup> Regina, SK \$ 1,574<sup>2</sup> Red Deer, AB \$ 1,495<sup>2</sup>

 The population growth of many "ex'urb" and mid-size cities is faster or comparable to Toronto, Vancouver, and Montreal

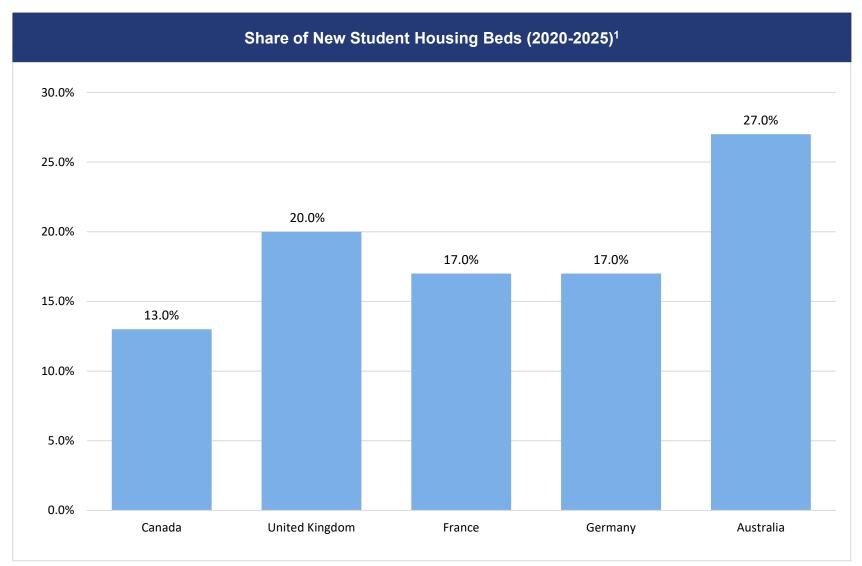


<sup>&</sup>lt;sup>2</sup> Macrotrends (2024) Canada Metro Area Population 1950-2024 <sup>2</sup> rentals.ca (September 2025) August 2025 rentals.ca Report



### **Centurion Serves Canada's Under-Supplied Student Housing Market**

- Only 13% of Canada's student housing supply was added from 2020 to the present day, while the student population has grown exponentially
- Recent federal caps on foreign student visas look to target colleges more than universities
- Centurion's student residences serve Canadian universities rather than colleges, which cater more to foreign students

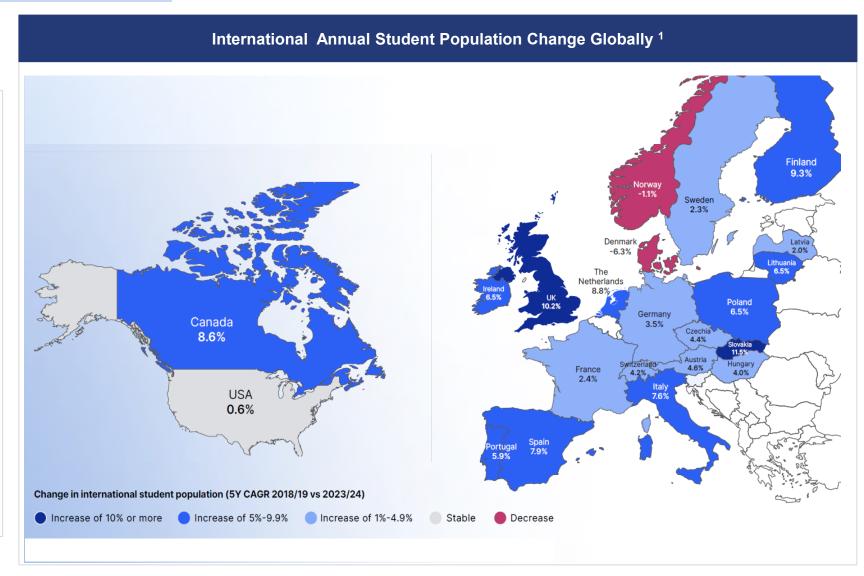


<sup>&</sup>lt;sup>1</sup> Bonard (2025) Student Housing Market In Canada



### Canada is a World Leader in Student Population Growth Rates

- Canada is one of the most popular destinations for international students worldwide
- The 5-year annual population growth rate in Canada is 8.6%
- Healthy demand and severe undersupply of student housing make private student housing rentals a compelling investment
- Centurion is Canada's 2nd largest private student residences provider, owning more than 5,000 units, and has performed well with 12% YoY inplace rent growth



Source:

<sup>1</sup> Bonard (2025) Student Housing Market In Canada



# OPERATIONAL & FINANCIAL HIGHLIGHTS





### **Operational Strategic Priorities**





# **YoY Improvements in Key Metrics**

| Key Metrics                                       | Q2 2025   | Q2 2024   | Delta    |
|---|-----------|-----------|----------|
| Total REIT Assets                                 | \$7.27B   | \$6.91B   | +5.2%    |
| Total Number of Undiluted Rental Units            | 23,211    | 22,314    | +4.01%   |
| Property Operating Revenue                        | \$99.52M  | \$95.87M  | +3.81%   |
| Net Operating Income                              | \$63.52M  | \$60.90M  | +4.32%   |
| Same Store Net Operating Income Margin            | 64.51%    | 63.94%    | +57bps   |
| Same Store Average Rent per unit                  | \$1,582   | \$1,507   | +4.98%   |
| Available Liquidity (Acquisition + Operating)     | \$242.72M | \$111.02M | +118.70% |
| Total Debt at Fair Value to Gross Book Value      | 43.87%    | 44.04%    | -17bps   |
| Weighted Average Mortgage Liability Interest Rate | 3.31%     | 3.43%     | -12bps   |
| Distribution per Class A Units                    | \$0.24    | \$0.24    | -        |
| Distribution per Class F Units                    | \$0.29    | \$0.29    | -        |

As at June 30, 2025



### Centurion Engages In a Multitude Of Energy Cost Savings Programs



# Light & HVAC Initiatives

LED lighting, cooling optimization, and the installation of Pumps
 & Make Up Air Units with variable frequency drives have resulted in up to 25% in energy savings in some projects



**Gas Consumption** 

 Building Automation System installation, onsite live monitoring, and remote system control has yielded up to 15% in savings in gas consumption in numerous portfolio properties



**Unit Submetering** 

 Analysis has demonstrated that tenant self metering results in less water and electricity usage



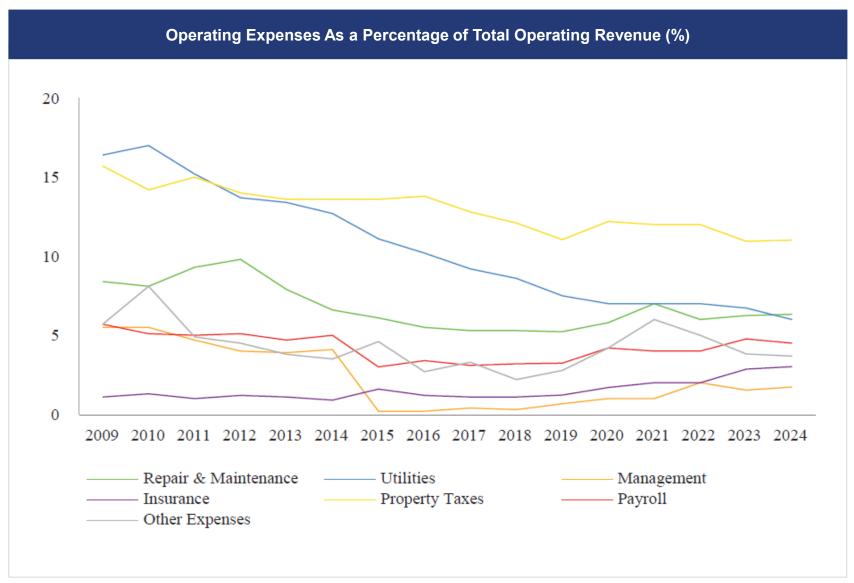
**Water Reduction** 

The implementation of RFD and other forms of leak detection technology has resulted in **up to 25% in water conservation** in several Centurion projects



### Disciplined Expense Management Across Portfolio

- Centurion's vertically integrated property management platform has delivered significant costcutting efficiencies since inception
- Recently achieved a significant YoY reductions in numerous operating expenses:
  - Utility costs decreased by ~75 basis points
  - Payroll costs down by ~50 basis points,
  - Other expenses (G&A) decreased by ~25 basis points

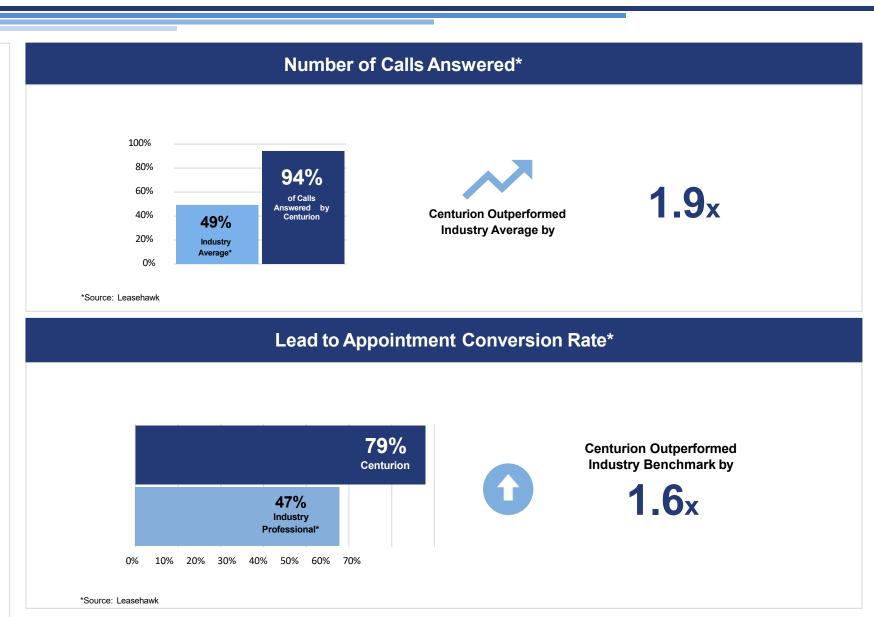


As at December 31, 2024



## **Centurion Outshines Industry Leasing Practices**

- The leasing department received over 74,000 rental inquiries in 2024
- Centurion has used Al for over 8
  years to facilitate in-person and
  virtual apartment and student
  residence viewings
- This virtual system has helped Centurion outperform 300 property management companies across 4,000 communities with higher lead-toappointment viewing conversion rates
- Speed in answering and returning calls is measured in seconds at Centurion, whereas the industry average is in days, as many competitor apartments are leased by building superintendents

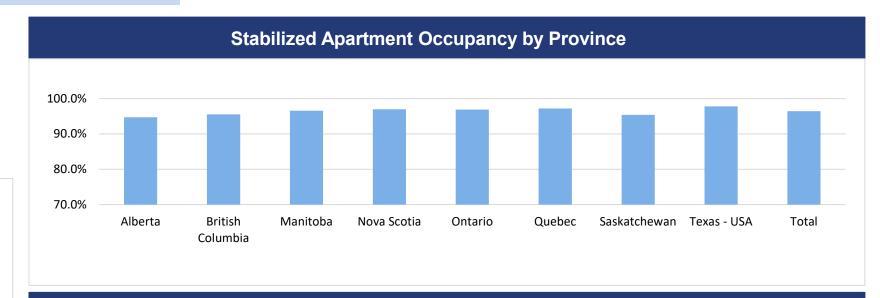


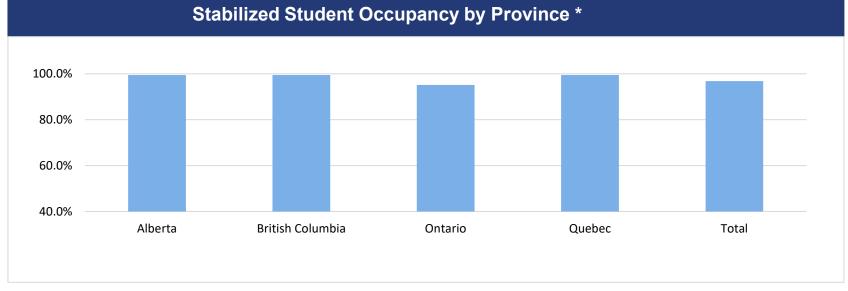
As at December 31, 2024



## **Strong Tenant Occupancy Across Multi-Family & Student Properties**

- Strong stabilized occupancy rates across multi-family and student housing portfolio, 96.4% and 96.8% respectively
- Centurion is focused on maintaining high occupancy **levels** as it provides pricing power and maintains strong NOI

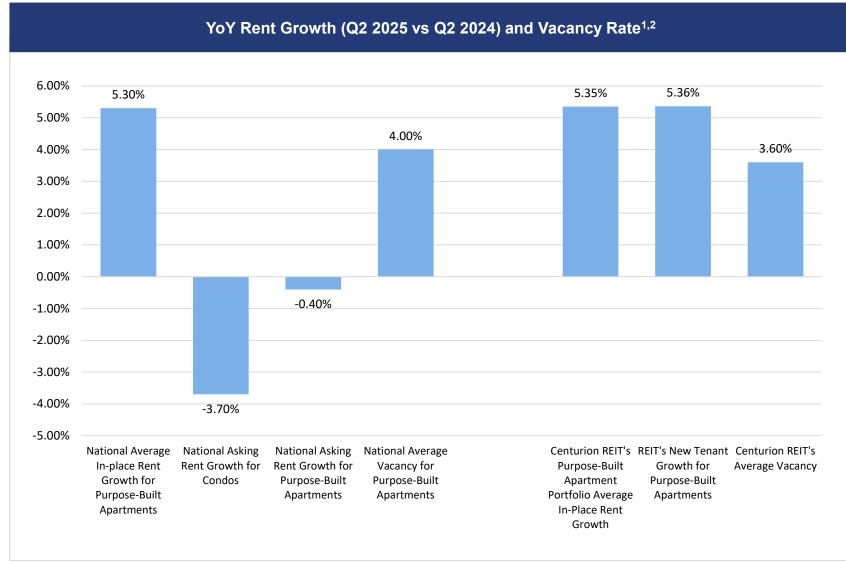






## Centurion REIT Outpaces National Averages in Rent Growth and Vacancy

- Condo and purpose-built rentals' asking rents fell YoY, while Centurion's apartment rents rose¹
- Centurion's rental apartment portfolio has had strong YoY inplace stabilized rent growth of 5.35% and strong new tenant growth of 5.36% with lower vacancy rates than Canada's national average for purpose-built rentals<sup>2</sup>
- Centurion's average rent/unit is ~21% higher since 2022, vastly outperforming national statistics for purpose-built rentals and condos



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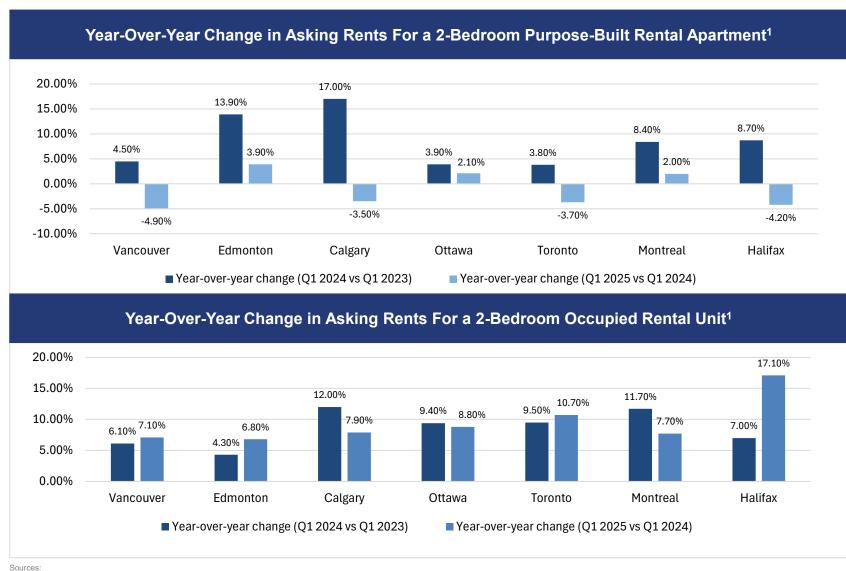
<sup>&</sup>lt;sup>1</sup> Rentals.ca (2025) National Rent Report

<sup>&</sup>lt;sup>2</sup> Yardi Canada Multi-family report for Q2 2025, National In-Place rent growth and Vacancy rates



### Balancing the Market: Centurion REIT's Multi-Province Advantage

- The Canadian Real Estate story varies significantly by province due to differences in market trends, investor activity, affordability, property types, and economic conditions
- Centurion operates Canada's largest private apartment REIT with the broadest geographic diversity amongst major operators
- Centurion Apartment REIT's
   "Beyond One Basket" strategy
   provides balance and resilience
   for long-term risk management
- The portfolio's diversified strategy provides the ability to withstand market fluctuations and significant trend reversals in certain areas, as seen in the charts

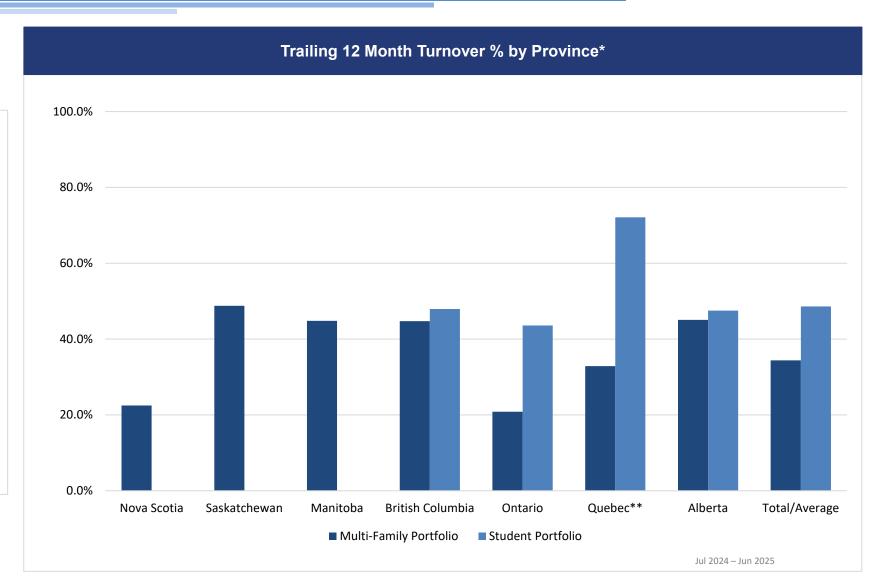


Sources: <sup>1</sup> CMHC (July 8, 2025) 2025 Mid-Year Rental Market Update



### Turnover Rates Allow Rents to Be Brought to Market Levels Over Time

- Select regions are prone to higher turnover rates due to their associated demographics with higher proportions of first-time renters, new immigrants, and/or students
- Trailing 12-month turnover rates for Multi-family and Student residences are 34.4% and 48.6%
- The highest turnover ratios are observed within student residence portfolios, due to shorter-term rental requirements



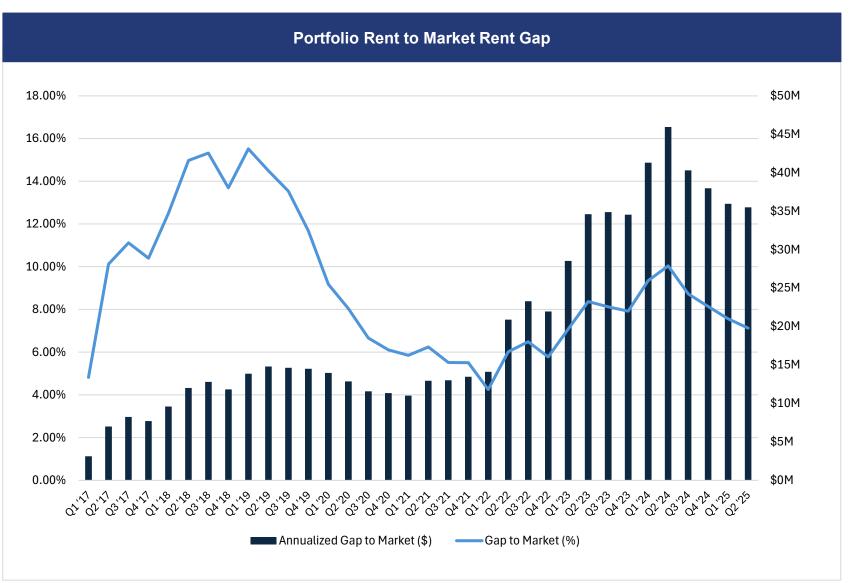
<sup>\*</sup> Omits for any properties not owned during the full 12m period

<sup>\*\*</sup>Quebec Student Housing Turnover capped at one turn per unit, short term leases result in turnover in excess of 100%



### Portfolio Rent to Market Rent Gap Serves As a Source of Future Revenue

- The portfolio rent to market rent gap is the difference between Centurion's average unit rents and the average rents in their respective markets
- The current portfolio rent to market rent gap is 7.13%
- The closing of the gap represents over \$35M in potential yearly income or ~\$800M future discounted cash flow value



As at June 30, 2025



RECENT ACQUISITIONS & FUTURE PROPERTY PIPELINE





### **Centurion Apartment REIT Recent Completions**

### Parkview Valley (3 of 5 buildings) 2001, 2031 & 2041 Benvoulin Ct, Kelowna, BC



- 235 Units (Development)
- Closed on September 16, 2025

#### Rue Maurice-Savoie 2540 Rue Maurice-Savoie, Longueuil, QC



- 78 Units (Apartment)
- Closed on April 15, 2025

#### Trinity Hill Phase 1 & 2 18 & 43 & 50 Canada Olympic SW, Calgary AB



- 289 Units (Development)
- Closed on February 28, 2025

#### Vibe Apartments 90 Arbour Lake Hill NW, Calgary



- 225 Units (Development)
- Closed on January 13, 2025

#### Skyway Apartments 1400 Na'a Drive, Calgary, AB



- 340 Units (Development)
- Closed on January 1, 2025

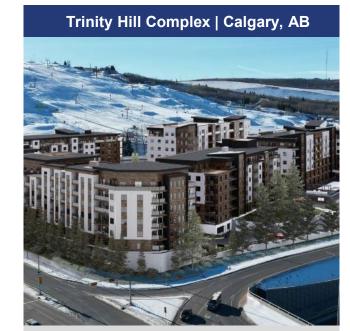
**47** As at September 30, 2025



## **Examples of Properties Under Development**



- 567-unit luxury high-rise purpose-built rentals
- Twin towers over a mixed-use podium
- Two residential towers: 23 and 29 stories
- Podium includes:
  - Ground floor street-front retail
  - 2nd floor mixed commercial and residential
  - · Remaining floor residential



- 557-unit purpose-built rentals
- Features five 6-storey wood-framed apartment buildings
- Two residential buildings include groundlevel commercial spaces for retail
- Amenities:
  - Golf simulators, fitness centre, yoga room, lounge, IT room, customer service, pool, patios, and more

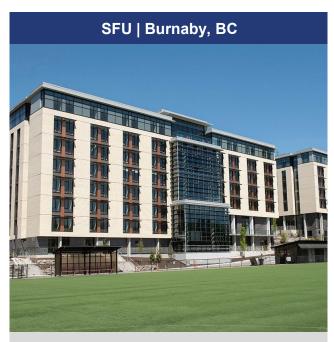


- 401-unit mixed-use complex
- 7,912 sq. ft of commercial space on the ground level
- Partially completed, final phase is expected to be completed by end of 2025
- Amenities:
  - Event centre, a gym, a games room, a virtual golf and bowling area, an activity/recreation room, a pet spa, and a rooftop patio

\*Properties under development as at June 30, 2025



## **Examples of Student Housing Communities**



- 482-bed purpose-built student residences
- Two newly constructed buildings in partnership with Simon Fraser University
- Amenities:
  - Community kitchens, wellness rooms, music & activity rooms, multi-faith rooms, learning commons, and study spaces



- 332-bed purpose-built student residence
- 18-storey high-rise in partnership with Toronto Metropolitan University
- Constructed in 2019 as part of a larger mixed-use development
- Amenities:
  - Study lounges, central laundry facilities, spacious community areas



- 486-unit purpose-built student residence
- 27-storey high-rise jointly developed with Campus Suites, with Centurion holding a 70% interest
- Amenities:
  - Gym, social rooms, kitchens, resident lounge with billiards, table tennis, and foosball



## **Centurion Apartment REIT Acquisition Pipeline**

| Property Name                      | Property Location         | Number of Units | Ownership<br>Interest | Expected Date of<br>Completion |
|------------------------------------|---------------------------|-----------------|-----------------------|--------------------------------|
| ME PH 2&3                          | Scarborough, Ontario      | 14              | 65%                   | 2025                           |
| Ste Julie                          | Sainte-Julie, Québec      | 214             | 50%                   | 2025                           |
| Viva-Cite (Rivea ROI)              | Terrebonne, Québec        | 153             | 50%                   | 2025                           |
| Springfield                        | Kelowna, British Columbia | 35              | 67%                   | 2025                           |
| Arbour Lake                        | Calgary, Alberta          | 78              | 50%                   | 2026                           |
| Trinity Hill (Phase III)           | Calgary, Alberta          | 268             | 50%                   | 2026                           |
| Icon Trinity (Deveraux) - Phase II | Calgary, Alberta          | 277             | 50%                   | 2027                           |
| 400 Albert St (Main & Main)        | Ottawa, Ontario           | 567             | 50%                   | 2027                           |
| Rangeview Unit 1                   | Calgary, Alberta          | 243             | 40%                   | 2028                           |
| Rangeview Unit 2                   | Calgary, Alberta          | 196             | 40%                   | 2028                           |
| TOTAL                              |                           | 2,045           |                       |                                |



### **Centurion Apartment REIT Summary**

#### **Investment Solution**

 A mutual fund trust that provides qualified investors with a diversified portfolio of income-producing, multi-residential apartments and student residences

### **Benefits for Investors**

- · Generates monthly income
- Potential for growth
- Focus on capital preservation
- Tax-efficient (1)
- Diversifies investor's portfolio
- · Reinvestment options

### **Centurion Strength**

#### **People**

Experienced and dedicated team

#### **Processes**

- Relative value-oriented strategy
- A majority independent Board of Trustees provide oversight

#### **Performance**

Track record of strong total returns since 2009 (12.09% annualized since inception)

#### **Portfolio**

 Helps diversify portfolios overweight in equities through low correlation to major equity markets, and rational pricing with low volatility (2)

(1) "Tax-Efficient" and "Tax-Advantaged" Income means that due to the general ability of real estate owners (like Centurion Apartment REIT) to deduct capital cost allowances against income, current taxes can often be reduced and/or deferred; whereas with an interest-bearing instrument, such as a bond or deposit, no such offset from capital cost allowances are available. In 2009, 2010, 2011, and 2012, 100% of Centurion Apartment REIT's distributions were treated as return of capital (Box 42 on a T3 Form) for tax purposes. There is no guarantee that this will be the case in the future.

(2) "Rational pricing with lower volatility" means that property values are based on a methodical process involving a number of highly skilled professionals that must opine on and thus impact upon value including a) knowledgeable and professional buyers and sellers, b) third-party appraisers, and c) financial institutions (that will be restricted in loan-to-value ratios and debt service ratios and other financial covenants). Valuation methods would follow standard valuation guidelines used in the industry and third-party appraisers would be accredited professionals. Further, buyers and sellers are not casual participants in the marketplace and are risking substantial capital in a transaction given that the average equity required for a purchase would be substantially larger than that required to buy a few shares of stock in a publicly listed company. Whereas regular stock market investors need to have no specific skills, industry knowledge, infrastructure, substantial capital at risk in a single investment, and relationships that would be otherwise serve to exclude them from the marketplace, direct property investors must have these at a minimum. The constraints may not apply on a traded stock. This rational pricing means that in the absence of changes in property net operating income (which ceteris paribus tend to move with inflation) or capitalization rates, valuations tend to move slowly over time in comparison to how stocks can move constantly and with great volatility over the course of the day (or any other investment horizon). As such, rational pricing would tend to be associated with lower volatility.

| Key Facts                     |  |  |
|-------------------------------|--|--|
| Fund Type                     | Mutual Fund Trust  |  |
| Fund Inception                | August 31, 2009  |  |
| Fund AUM                      | \$7.8 Billion (As at August 31, 2025)                              |  |
| Registered Plan Status        | Eligible (RRSP, RESP, RRIF, LIRA, TFSA)                            |  |
| Minimum Investment            | \$25,000 (Qualified Investors)                                     |  |
| Minimum Subsequent Investment | \$5,000  |  |
| Distributions                 | Monthly  |  |
| DRIP Discount                 | 2% of NAV  |  |
| Redemption Frequency          | Monthly  |  |
| Management Fee*               | 0.9% on Net Asset Value per Annum                                  |  |
| Performance Fee               | 15% with a 7.25% Hurdle Rate,<br>Full Catch-up and High-Water Mark |  |

\* Management fee is temporarily reduced from 1% to 0.9%



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